



INDUSTRY



RETAIL



OFFICES



EDUCATION



RECREATION



HOTEL



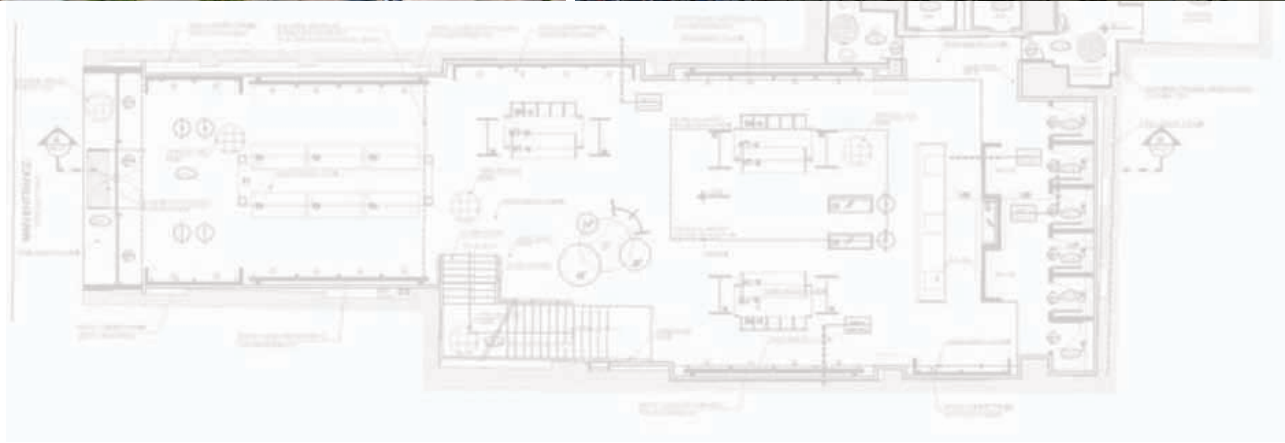
RESIDENCES



SPECIAL PROJECTS

 **BALLIAN**
TECHNIKI S.A.

Engineering your Vision



 **BALLIAN**
TECHNIKI S.A.



HISTORY

1970 – 2000

Pavlos Ballian begins his Civil Engineering career, providing technical consulting and construction services for major clients. Many of the clients from this period continue to collaborate with us to this day.

2000 – 2010

BALLIAN TECHNIKI SA is established in 2002, leading to a considerable subsequent increase in the company's size, turnover and client base.

2010 – today

BALLIAN TECHNIKI SA has established itself as one of the most reliable medium-sized construction companies in the country, while at the same time expanding its activities abroad (France, Cyprus, Bulgaria, Romania) for certain clients.

ACTIVITIES

The company is engaged in construction projects for the private sector in the following fields:



The services provided are adapted in accordance with the specific needs of each project as well as the requirements of the client, and can range in scope from individual services to the whole spectrum of services we provide:

- **Technical consulting**
- **Project management**
- **Turn-key construction**

OUR PEOPLE

Our senior management teams, along with all our people, are guided by the fundamental principle that has contributed to the success of BALLIAN TECHNIKI SA, which can be summed up as follows: "Our clients' interests are our priority"

WHY CHOOSE BALLIAN TECHNIKI?

- We create a personal relationship
- We understand your wishes and the unique requirements of your project
- We have the will, skills and infrastructure to meet your requirements
- We will be there to address any issues that may arise in the future, regardless of type or scale
- Our projects and the testimonies of our clients vouch for the reliability of our company

The company's experience in this field is extensive, and includes broad expertise in industrial sectors such as: food, pharmaceuticals, chemicals, industrial gases, steel, paper, logistics and transport, warehouses etc.

We maintain an ongoing –and in certain cases exclusive- working relationship with many of our clients, providing technical consulting services in addition to the construction work.



LINDE Hellas Ltd - Mandra, Attica



ATHENS PAPERMILLS - Eleonas, Attica



ION SA Chocolate Factories - Greece and Bulgaria



INFORM P. LYKOS SA - Koropi, Attica



H&M (HENNES & MAURITZ) Stores - Heraklion, Crete

The company's expertise in this sector is evidenced by the extent of our client list and includes:

- Store renovations (often during continued operations)
- New stores (whether small, medium or large scale)

Following successful collaborations in the domestic market, our company has also undertaken projects abroad for certain clients, such as PROMOD in Paris, MARKS & SPENCER in Bucharest, STARBUCKS in Cyprus, ION in Bulgaria etc.



GAP Stores - Kifisia, Golden Hall



MARKS & SPENCER Store - Mega Mall, Romania



CARREFOUR MARINOPOULOS Supermarkets - Attica

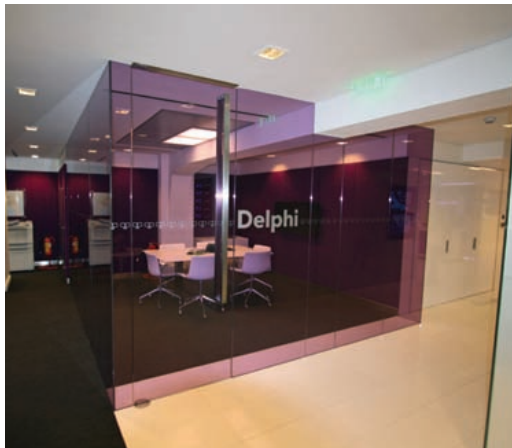
OFFICES



SARANTIS S.A. - Marousi, Attica

BALLIAN TECHNIKI SA has undertaken numerous construction projects in this particular category, for all of its clients in the industry and retail sectors.

In addition to these, it has also constructed a significant number of office spaces for companies in the service sector.



BLOOMBERG - Syntagma Square, Athens



GSK - Chalandri, Attica



LINDE Hellas Ltd - Mandra, Attica



ZEPOS & YANNOPOULOS - Chalandri, Attica

Our company has collaborated with the following institutions in the education sector:

- American College of Greece (DEREE COLLEGE and PIERCE COLLEGE)
- American Community Schools

BALLIAN TECHNIKI SA has undertaken annual maintenance as well as expansion work on building facilities and infrastructure for both of these institutions.

For the American College of Greece our company has constructed a number of special projects, such as:

- Chemistry and Biology laboratories
- Library
- The president's residence.
- Exhibition spaces etc.



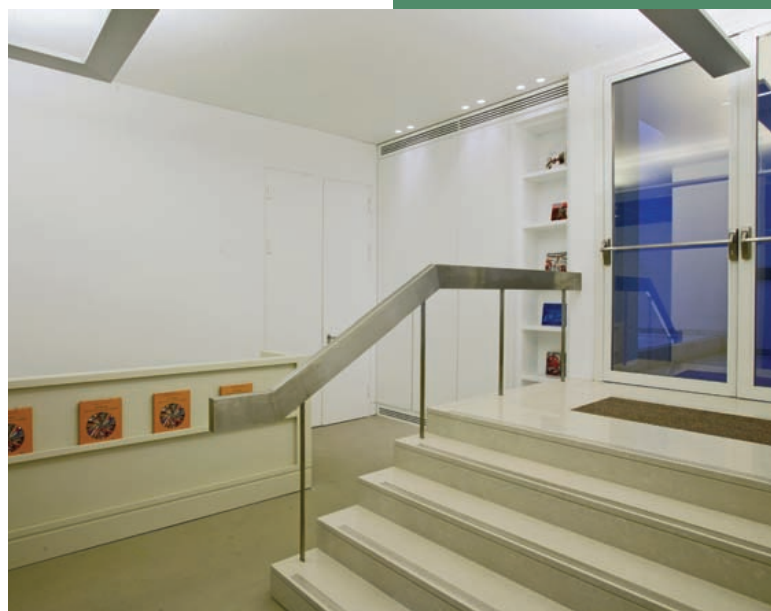
AMERICAN COMMUNITY SCHOOLS - Chalandri, Attica



AMERICAN COLLEGE OF GREECE - Agia Paraskevi, Attica



AMERICAN COLLEGE OF GREECE, Chemistry and Biology Laboratories - Agia Paraskevi, Attica



AMERICAN COLLEGE OF GREECE, Art Gallery - Agia Paraskevi, Attica



STARBUCKS COFFEE - Korai Arcade, Monastiraki, Plaka

BALLIAN TECHNIKI SA works on an ongoing basis with companies such as STARBUCKS, HOLMES PLACE and OPAP, undertaking all types of projects:

- Renovations
- Expansions
- Maintenance works
- New projects of any scale



HEALTH CLUBS HOLMES PLACE - Glyfada, Attica



OSTERMAN Bar-Restaurant - Agias Eirinis Square, Athens



NOVOTEL, Restaurant & Bar on Hotel Roof Garden - Athens

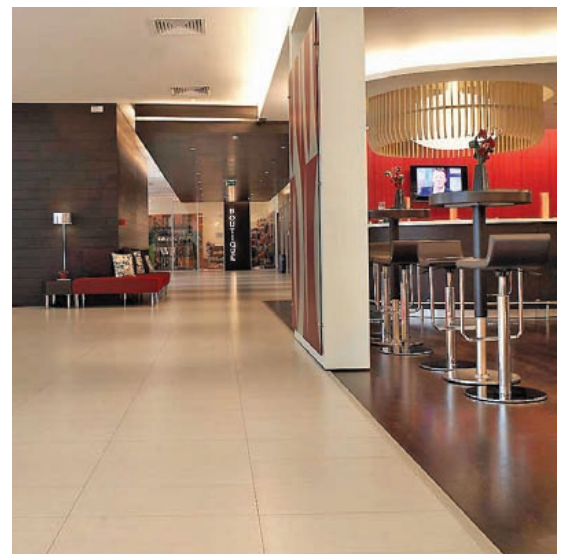
In the hotel sector, our company has undertaken renovation, maintenance and expansion works, as well as the construction of new hotels. Our clients include:

- NOVOTEL HOTEL (Athens)
- SAINT GEORGE LYCABETTUS HOTEL (Athens)
- PRESIDENT HOTEL (Athens)
- PENTELIKON HOTEL (Kifisia, Attica)
- CABO VERDE HOTEL (Mati, Attica)
- MARBELLA CORFU HOTEL (Corfu)
- MIRAGGIO THERMAL SPA RESORT (Chalkidiki)
- TEK (New 117 Bed Hotel in Kalamata)

For certain projects and in addition to the construction works, our company has also undertaken the preparation of the detailed final designs.



CABO VERDE - Mati, Attica



NOVOTEL - Athens



MARBELLA BEACH - Corfu



MIRAGGIO THERMAL SPA - Chalkidiki

RESIDENCES

The company specialises in the construction of high-quality residences, one of its key areas of activity. For this category of projects we provide expertly qualified full time personnel, as well as work crews selected after scrutinising procedures, with the proven ability to meet top end requirements.

The projects that we undertake are usually luxurious constructions designed by distinguished architects and other experts in their respective fields (structural engineering, electromechanical installations, interior design, lighting, acoustics, landscaping, etc.).



Residence - Ekali, Attica



Residence - Politia, Attica



Residence - Kifisia, Attica



Residential Complex - Aegina



Residence - Acropolis, Athens



Residences - Filothei, Attica





Kallithea Municipal Sports and Leisure Park - Kallithea, Attica

BALLIAN TECHNIKI SA has the resources and capabilities to successfully carry out specialised construction works and undertakes special projects of all types, such as the following:

- EmBIO Medical Center - IVF Fertility Clinic
- Worksite infrastructure works, Stavros Niarchos Foundation Cultural Center
- Kallithea Municipal Sports and Leisure Park
- Visitors' centre, Stavros Niarchos Foundation Cultural Center
- Municipal Library of Kalambaka
- Building for mother and child special care (Ark of the World NGO)



SNFCC Visitors' Centre - Neo Faliro, Attica



EmBIO Medical Center - Chalandri, Attica

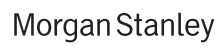


ARK OF THE WORLD - Athens



STAVROS NIARCHOS FOUNDATION CULTURAL CENTER - Kallithea, Attica

CLIENT LIST





ACCOR HOTELS - NOVOTEL
 AGET HERACLES
 ALDI HELLAS
 ALGIDA
 ALMA PILATES
 ALPINE BAU GMBH
 AMERICAN COMMUNITY
 SCHOOLS OF ATHENS INC
 ARK OF THE WORLD
 ATHENS PAPERMILLS SA
 BIOCLINIC
 BIOIATRIKI
 BLACKROCK
 BLOOMBERG
 BOLTON HELLAS
 CABO VERDE HOTEL
 CARREFOUR
 CHAMPION MARINOPOULOS
 DANESI COFFEE HOUSE
 DET NORSKE VERITAS
 DIMOKRATIKOS TYPOS -
 DIMOKRATIA
 ELAIS
 ELAIS - UNILEVER HELLAS
 ELANTHI ABEE
 ELSA - SILGAN SA
 EMBIO MEDICAL CENTER

FAITHFUL + GOULD LTD
 FAMAR SA
 FNAC
 GAP
 GRANDE
 GSK (GLAXOSMITHKLINE)
 HALYVOURGIKI
 HELLENIC GENERAL
 INSURANCE COMPANY
 HENNES & MAURITZ SA (H&M)
 HERMES GRECE
 HOLMES PLACE
 INTERION - BULGARIA
 IMAGINARIUM
 INFORM P. LYKOS
 ING
 INTERSPORT ATHLETICS
 ION SA
 KALAMPAKA LIBRARY KDK
 KAPACHIM ABEE
 KNORR
 LAFARGE BETON
 LAMDA DEVELOPMENT
 LINDE HELLAS LTD
 MARBELLA BEACH HOTEL
 MARINOPOULOS HELLAS SA
 MARKS & SPENCER ROMANIA
 MARKS & SPENCER

MED SEA HEALTH
 MORGAN STANLEY
 MUSEUM OF CYCLADIC ART
 NELLO'S
 PICAR AEE
 PROMETAL SA
 PROMOD HELLAS
 PROODOS - KUEHNE AND
 NAGEL
 OPAP PLAY
 OSTERMAN BAR & DINING
 SARANTIS SA
 SEPHORA
 SHISHEIDO
 SRS SA
 ST GEORGE LYCABETTUS HOTEL
 STARBUCKS
 STARBUCKS CYPRUS LTD
 STAVROS NIARCHOS
 FOUNDATION
 STAVROS NIARCHOS
 FOUNDATION
 CULTURAL CENTER
 SWISS CONFEDERATION
 THE NORTH FACE
 ZEPOS & YANNOPOULOS



Dear Mr. Pavlos Ballian,
 Congratulations to you, Loukianos Tiktopoulos and your project team on the good project performance, handing over the TM building and infrastructure in very good quality, on time and on budget. Well done-you did a very good job!

Peter Haider, Head of Infrastructure



Hello Thanos,
 The store opened on Saturday the 4th. It is a real success, sales are wonderful. I would like to thank your entire company again for the professionalism shown.

Henri-Pierre Gyselinck, Senior Purchaser



From July to September 2008, BALLIAN TECHNIKI SA carried out on schedule and successfully completed works worth €600,000 for the static reinforcement of listed buildings in the ELAIS factory complex, which it was commissioned to do in the context of our long-term collaboration.

Theodora Darda – Kappatou



On my part and on behalf of the Foundation, tremendous thanks for the exemplary cooperation, complete and timely outcome and the surmounting of many difficulties with extreme professionalism and full commitment and respect towards the donation and the spirit of the Foundation.

Theodore Maravelias



Dear Colleagues,
 I would like to thank you all personally for your valuable help, your professionalism and the generally excellent cooperation we enjoyed. In particular I would like to thank all the technical staff (superintendent engineer, foremen, technicians) who were on the worksite day and night and managed the impossible, to make this project a reality in a very short time.
 Yours sincerely,

Marios Stefanis, Construction Manager



My compliments to Ballian for your excellent work to date. Kind regards

Nick Guglielmucci, Regional Director - Project Management



All,
 Status on site today: IDF construction works completed. The site is extremely well managed, clean, organized and safe.

Burke Chris

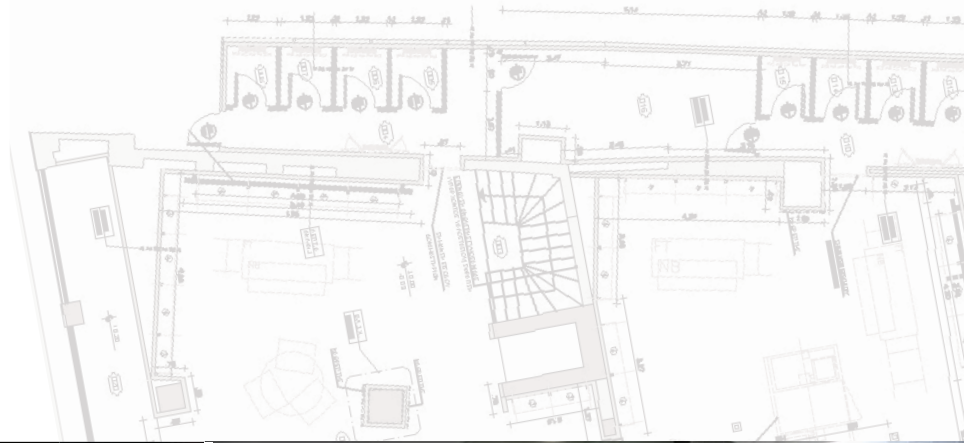


Dear Loukianos,
 Thank you so much for all you did in making the opening of the library a reality. Your professionalism, integrity and honesty made it a joy for me whenever I flew for a site visit to Kalampaka. Your work ethics made this project seem effortless, and it was a pleasure to work with such a fine team in Ballian.

Diana Demoulas Merriam, Benefactor, Chairwoman of the board of KDK Trustees



 **BALLIAN**
TECHNIKI S.A.





T: (+30) 210 9537071 F: (+30) 210 9536088 E: info@ballian.gr S: www.ballian.gr

GREECE:
G. Kanakidi-Th. Kosmeridi 2,
176 76, Kallithea, Athens

CYPRUS:
Leof. Akropoleos 66,
2012, Nicosia

ROMANIA:
Str. C.A. Rosetti Nr 17,
Sector 2, Bucharest

